

# DEUS Rescue Multi-Department Volume Discount Program

Take advantage of volume discounts by combining your DEUS equipment purchases with neighboring departments.



DEUS Rescue continues to make superior bailout and rescue more affordable. Now even smaller departments have a way to get the advantages of volume purchases, with the DEUS Rescue Multi-Department Volume Discount Program.

Prior to purchasing your own DEUS equipment, work with other area departments to combine your purchases. With the DEUS Multi-Department Volume Discount Program, all participating departments are eligible for better pricing or rebates based on the total quantity of all orders (based on the current DEUS Price Schedule in effect at the time of purchase).

## How does it work?

When you order, you will be quoted a price based on your department's order quantity. Get other "partner" departments to purchase too (no more than 30 days before the date of your Purchase Order and no more than 90 days after you are invoiced for your purchase), and you start earning rebates for your department.

The total quantity of all combined units purchased – yours and all participating departments who order within the time frame – will be used to set a new price. They get the lower price, and you get a rebate for the difference (paid within 30 days after the original invoices are paid in full).

It doesn't stop there. Your "partner" departments can bring more departments on board within the same 90-day window. If their combined orders bring the total quantity to a new price level, here's what happens. The new orders are at the lower price, your partners earn rebates, and your department earns an additional rebate on the difference.

Better equipment. More ways to make it more affordable.

## Example

Your department purchases 30 units of the DEUS 3100 Bailout & Rescue Kit. Get Dept. B to buy 30 and Dept B gets Dept C to buy 30. Pricing shown is based on current price schedule:

You buy 30 @ \$1175.89 (30 qty price)

Dept B buys 30 @ 1153.26 (60 qty price)

PLUS you get a rebate of \$678.90

(Difference of \$22.63/unit)

Dept C buys 30 @ 1128.67 (90 qty price)

Dept B gets a rebate of \$737.70

(Difference of \$24.59/unit)

You get an additional rebate of \$737.70

When lives are on the line, trust DEUS Rescue.

**DEUS**<sup>TM</sup>

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